December 11th, 2018



## **Agenda**

- Post-Election Update
- Tax Reform Implementation
- SALT Efforts
- 2019 Advocacy Plan



#### Election Recap

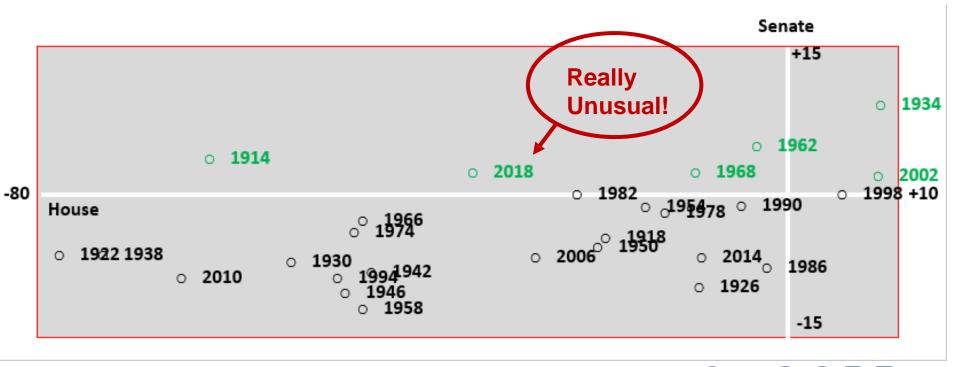
 For once, the conventional wisdom was right... Democrats took the House and added Governors while Republicans increased their majority in the Senate

	<u>Democrat</u>	Republican	<b>Dem Net Change</b>
House	234	199	39
Senate	47	53	-2
Governors	23	27	7



#### **Election Recap**

How unusual is this House-Senate Divergence?





#### Ways & Means

#### Richard Neal (MA) - Chairman

Sander Levin (MI)
John Lewis (GA)
Lloyd Doggett (TX)
Mike Thompson (CA)
John Larson (CT)
Earl Blumenauer (OR)
Ron Kind (WI)
Bill Pascrell (NJ)
Joseph Crowley (NY)
Danny Davis (IL)
Linda Sanchez (CA)
Brian Higgins (NY)
Terri Sewell (AL)

Suzan DelBene (WA)
Judy Chu (CA)

1.\_\_\_\_\_
2.\_\_\_
3.\_\_\_
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10.

# Sam Johnson (TX) Devin Nunes (CA) Dave Reichert (WA) Peter Roskam (IL) Vern Buchanan (FL) Adrian Smith (NE) Lynn Jenkins (KS) Erik Paulsen (MN) George Holding (NC) Jason Smith (MO) Tom Rice (SC) David Schweikert (AZ) Jackie Walorski (IN) Carlos Curbelo (FL) Mike Bishop (MI)

**Kevin Brady (TX) - Ranking Member** 

Kenny Marchant (TX)

Diane Black (TN)

Tom Reed (NY)

Mike Kelly (PA)

Jim Renacci (OH)

Kristi Noem (SD)



Darin LaHood (IL)

1.

Brad Wenstrup (OH)

#### <u>Finance</u>

#### Orrin Hatch (UT) - Chairman

Chuck Grassley (IA)\*

Michael Crapo (ID)\*

Pat Roberts (KS)

Michael Enzi (WY)

John Cornyn (TX)

John Thune (SD)

Richard Burr (NC)

Johnny Isakson (GA)

Rob Portman (OH)

Pat Toomey (PA)

Dean Heller (NV)

Tim Scott (SC)

Bill Cassidy (LA)

+1/2?

#### Ron Wyden (OR) - Ranking Member

Debbie Stabenow (MI)

Maria Cantwell (WA)

Bill Nelson (FL)\*

Bob Menendez (NJ)

Thomas Carper (DE)

Ben Cardin (MD)

Sherrod Brown (OH)

Michael Bennet (CO)

Bob Casey(PA)

Mark Warner (VA)

Claire McCaskill (MO)

Sheldon Whitehouse (RI)

+1/2?



#### Washington Update

- New House Tax Bill
  - Delays Medical Device, HIT, Cadillac taxes
  - Repeals Tanning Tax!
  - No Extenders
  - Some Technical Corrections
  - More...
- Outlook: Dim Including technical corrections, excluding extenders makes for a very difficult path in the Senate



#### Washington Update

- Treasury Roll-Out Continues:
  - Aggregation
  - De Minimis
    - Lots of recent public commentary
    - IRS' narrow interpretation of "involving"
    - A higher De Minimis solves lots of problems!
  - Section 965
    - Treasury/IRS digging on their position
    - Mnuchin defends Treasury position
    - Technical Fix continues to ignore S Corps
  - Gift Limits



#### **SALT Efforts**

- Michigan
  - MI bill passed the Senate, up in the House this week
  - Could be signed as part of year-end negotiations
- Wisconsin
  - Bill passed legislature last week
  - Awaiting Governor's signature!
- Arkansas
  - Pass-Through SALT fix part of Tax Reform panel recommendations
  - Legislation being drafted in time for new legislative session
- New York
  - Department of Taxation continues to work on its proposal
  - Shooting for Governor's 2019 budget proposals



#### **2018** Review

- Member Communications
  - 8 Association Member Lunches
  - 6 Member Calls
  - Over a Dozen SWAT Team Calls
  - 2 new Websites
  - Two dozen Wires and Bi-Weekly Updates
  - 1 Survey



#### **2018** Review

- External Communications
  - Three dozen news articles
  - Seven trade association speeches
  - Five agency comments
  - Four trade association letters
  - Three tax panels
  - Two testimonies
  - Two new studies
  - 1 Congressional briefing
  - 1 WSJ Editorial Board meeting
  - 1 Whiteboard



## PMSE Whiteboard



#### 2019 Advocacy

- 199A
  - Implementation
  - Permanence
- SALT
- Message Development
  - Revisit 2018 Survey
- Broadening the Coalition
  - PMSE Expansion
  - IC-DISC
  - S-Corp Mod



### **S Corp Modernization**

- Accomplishments:
  - 2017: ESBT NRA (Permanent)
  - 2017: ESBT Charitable Donations (Permanent)
  - 2015: 5-Year Recognition Period for Built-In Gains (Permanent)
  - 2015: Donations of Appreciated S Corporation Property (Permanent)
  - 2007: Removed Capital Gains from Passive Income "Sting" Tax Test (Permanent)

#### Remaining S-Corp Mod Provisions:

- Basis Step-up for S Corporation Assets
- Modifications to Passive Income Rules
- S Corporation IRA Shareholders
- Streamlined Procedures for S Corporation Elections



#### **Conclusion**

- Rebuilding Subchapter S and making the world safe for family businesses is a multi-year effort
- We made real progress in 2018:
  - We have our messaging in place to appeal to a broad coalition of policymakers
  - Multiple states enacted our SALT reform
  - We expect Treasury guidance to move in our direction on aggregation and De Minimis
- For 2019, we intend to build on that progress:
  - Expand our SALT efforts
  - Expand the PMSE coalition
  - Build the case for permanence

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